

Message Text

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ORIGIN AF-10

INFO OCT-01 ISO-00 EB-08 AID-05 USIA-15 CU-06 TRSE-00
COME-00 OPIC-06 XMB-04 STR-07 CIAE-00 INR-10
NSAE-00 L-03 AGRE-00 SP-02 INT-05 OES-07 DOE-11
SOE-02 HUD-02 FTC-01 NAS-01 CTME-00 OMB-01 SS-15
NSC-05 IGA-02 VO-03 CA-01 HEW-06 FRB-01 /140 R

DRAFTED BY AF/W:RJKOTT:HMN
APPROVED BY EB:RHORMATS
AF/W:TWMSMITH
AID/RDP:TMOSE
AID/AFR/CAWA:NOLSEN
USIA/IAA:DSHAW
CU/AF:JANDEREGG
DESIRED DISTRIBUTION
TREAS, COMM, OPIC, EXIM, STR, CIA, L, USDA, USIA, CU
-----098116 182005Z /42
P 181836Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 043993

E.O. 11652:N/A

TAGS:EGEN, NI, US

SUBJECT: BILATERAL ECONOMIC TALKS

REF:A) STATE 41821 B) LAGOS 1552 AND PREVIOUS

1.DEPARTMENT APPRECIATES SUGGESTED AGENDA PRESENTED REFTEL
B AND AWAITS OFFICIAL FMG REACTION. WE HAVE ALREADY BEGUN
WORK ON AGENDA ITEMS AND WILL SOON BEGIN FORMULATING
US DELEGATION AND MAKING PLANS FOR VISITS BY FMG REPRESENTATIVES OUTSIDE OF WASHINGTON. PER REFTEL A DEPARTMENT
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PROPOSES POSTPONEMENT OF TALKS UNTIL WEEK BEGINNING
MARCH 6. WE ENVISAGE TWO DAYS OF BILATERAL TALKS IN
DEPARTMENT (MARCH 6 AND 7) TO BE FOLLOWED BY FIELD VISITS
FOR MARCH 8,9, 10 AND BEYOND, IF NECESSARY.

2. WITH RESPECT TO WORKING GROUPS, DEPARTMENT IS OF
OPINION THAT GROUP ONE, NOW CALLED INVESTMENT, TRADE,

AND TRANSFER OF TECHNOLOGY BE DIVIDED INTO TWO DISTINCT SUBGROUPS. FIRST WOULD DEAL WITH MATTERS AFFECTING INVESTMENT AND TRADE PER ITEMS I AND II IN "JOINT STATEMENT", I.E. A REVIEW OF PROGRESS OR LACK THEREOF ON ISSUES SUCH AS INDIGENIZATION, EXPAT QUOTAS, VISAS, AIG, OPIC, PETROLEUM MATTERS, ETC. FMG SHOULD BE AWARE THAT AIG WILL BE MAJOR USG CONCERN AS THESE TALKS WILL BE OUR LAST OPPORTUNITY

TO DISCUSS CASE PRIOR TO PRESIDENT'S VISIT. SECOND SUBGROUP WOULD BE CONCERNED WITH "TRANSFER OF TECHNOLOGY" THAT DOES NOT ENTAIL PRIVATE INVESTMENT, I.E. EXISTING AND FUTURE DEVELOPMENT ASSISTANCE THAT USG AND AMERICAN PRIVATE SECTOR CAN PROVIDE TO NIGERIA. ON THE US SIDE, DELEGATION WOULD CONSIST OF EXPERTS IN FIELDS OF HOUSING, DATA PROCESSING, ETC., AND COULD INCLUDE REPRESENTATIVES OF NATIONAL CAPITAL PLANNING COMMISSION, FTC, IRS, NATIONAL ACADEMY OF SCIENCE, CUSTOMS SERVICE, AND ALMOST ANY OTHER USG DEPARTMENT OR AGENCY THAT WOULD BE OF INTEREST TO FMG. EMBASSY SUGGESTIONS WELCOMED. OBJECTIVE HERE WOULD BE TO EXPOSE FMG TO FULL RANGE OF SERVICES THAT USG HAS TO OFFER OR THAT IT CAN CONTRACT FOR ON REIMBURSABLE BASIS.

3. GROUP TWO, AGRICULTURE AND RURAL DEVELOPMENT, IS THE AREA THAT OFFERS THE MOST POTENTIAL FOR SUCCESS BUT WHICH, IN THE ABSENCE OF CLEARER GUIDANCE FROM FMG, IS MOST UNCLASSIFIED

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DIFFICULT TO PREPARE FOR. "JOINT STATEMENT" ITEM III B. CALLS FOR US ASSISTANCE IN "IMPROVEMENT OF FOOD CROPS AND LIVESTOCK..." ON BASIS OF THIS THIN GRUEL, WE PROPOSE EXPOSE NIGERIANS TO MECHANISM OF TITLE XII OF FAA THROUGH WHICH OUR LAND GRANT UNIVERSITIES CAN PLAY A ROLE IN DEVELOPMENT OF NIGERIAN AGRICULTURE. WE ARE ALSO EXPLORING POSSIBILITIES OF ASSISTANCE BY USDA AND FISH AND WILDLIFE SERVICES.

4. GROUP THREE, EDUCATION: AID PROPOSES TO DISCUSS REIMBURSABLE DEVELOPMENT PROGRAMS IN AREA OF VOCATIONAL TRAINING AND ESTABLISHMENT AND/OR IMPROVEMENT OF VOCATIONAL TRAINING INSTITUTIONS IN NIGERIA. USIA AND CU WOULD BE PREPARED TO CONTINUE DISCUSSIONS ON ESTABLISHMENT OF COUNSELING AND TESTING SERVICE FOR NIGERIAN STUDENTS IN NIGERIA, CONTINUE DISCUSSIONS ON PROBLEMS OF NIGERIAN SCHOLARSHIP STUDENTS IN US, AND PRE-DEPARTURE ORIENTATION OF DIRECT HIRE US PROFESSORS FOR NIGERIAN UNIVERSITIES.

5. CONCESSIONAL ASSISTANCE: AID/W SUBJECT TO AID APPROVAL PLANS TO TEST CONGRESSIONAL REACTION TO REESTABLISHMENT SMALL CONCESSIONAL PROGRAM IN NIGERIA FOR

POSSIBLE USE IN SALARY SUPPLEMENTATION HOUSING, AGRICULTURE (TITLE XII) AS WELL AS PARTIAL SUBSIDY OF MIDDLE-LEVEL TECHNICAL TRAINING PROGRAM, IF THIS WOULD GENERATE SIGNIFICANTLY MORE STUDENTS. IN THIS REGARD, IT WOULD BE MOST USEFUL TO KNOW IF FMG LIKELY TO RAISE ISSUE OF CONCESSIONAL ASSISTANCE PROGRAM, ESPECIALLY WITH RESPECT TO SALARY SUPPLEMENTATION FOR EDUCATIONAL AND OTHER SECTORS.

5. DEPARTMENT CANNOT BEGIN MAKING ARRANGEMENTS FOR VISITS OUTSIDE OF WASHINGTON UNTIL FMG DECIDES ON DATES FOR BILATERALS AND PROVIDES US WITH COMPOSITION OF DELEGATION. IN REGARD TO LATTER, WE HOPE THAT FMG DELEGATION WILL BE OF SUFFICIENTLY HIGH LEVEL AND CALIBER SO
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AS TO AVOID A SIMPLE REHASH OF ISSUES DISCUSSED IN NOVEMBER AND ONE THAT WILL BE ABLE TO SPEAK FOR FMG ON MATTERS WHICH WE DEEM WORTHY OF CONSIDERATION BY BOTH HEADS OF STATE WHEN THEY MEET IN LAGOS.

7. IT SHOULD BE MADE CLEAR TO FMG THAT USG EXPECTS ALL COSTS PERTAINING TO NIGERIAN DELEGATION, BOTH IN WASHINGTON AND OUTSIDE, ARE TO BE BORNE BY FMG. IT WOULD BE HELPFUL FOR DEPARTMENT TO RECEIVE A CARTE BLANCHE FROM FMG SO THAT IT MAY BEGIN MAKING APPROPRIATE TRAVEL AND LODGING RESERVATIONS AND OTHER ARRANGEMENTS. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC COOPERATION, PLANNING MEETINGS, BRIEFING MATERIALS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE043993
Document Source: CORE
Document Unique ID: 00
Drafter: RJKOTT:HMN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780076-0750
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780236/aaaabefn.tel
Line Count: 147
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a31b61d3-c288-dd11-92da-001cc4696bcc
Office: ORIGIN AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 41821, 78 LAGOS 1552
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3544627
Secure: OPEN
Status: NATIVE
Subject: BILATERAL ECONOMIC TALKS
TAGS: EGEN, NI, US
To: LAGOS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a31b61d3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014